

i2.6.1 Program outcomes, program specific outcomes and course outcomes for all programs offered by the institution are stated and displayed in website of the institution.

## **Mahila Mahavidyalaya, Amravati**

**Program Outcomes (POs), Program Specific Outcomes (PSOs) and Course Outcomes (COs)**

### **Bachelor of Arts (B.A.)**

#### **Program Outcomes:-**

On successful completion of this program, it helps

- PO1: To enhance students' skills in effective communication and language learning i.e. reading, writing, listening and speaking other languages with fluency.
- PO2: To provide knowledge and understanding of various fields of study in core disciplines of humanities and social sciences.
- PO3: To develop critical and analytical skills to the identification and resolution of problems within complex changing social, linguistic and literary contexts.
- PO4: To understand general concepts and principles of selected areas of study outside core disciplines of the humanities, social sciences and languages.
- PO5: To encourage for analyzing the problems and apply their knowledge for remedies thereof.
- PO6: To work with self esteem, self reliance, self-reflection and creativity to face adversities in the work and personal life.

#### **English:-**

#### **Program Specific Outcomes:-**

On successful completion of this specific program, it helps.

- PSO1: Comprehend various forms of literature like rose poetry drama and fiction.
  - PSO2: Develop the knowledge of grammatical system.
  - PSO3: Develop four language skills LSRW
  - PSO4: Widen scope of employability and entrepreneurship viz teaching civil services and creative writing.
- On successful completion of this course, students will be able to
- CO1: Understand the basic knowledge of English language  
And literature.
  - CO2: Understand the relation between literature and real life.
  - CO3: Understand and interpret the prose, poem, short stories.
  - CO4: Enhance the interest in English language.
  - CO5: Write the news report letter, essay, paragraph etc.

#### **English Literature**

#### **Program Specific Outcomes:**

On successful completion of this specific program, students will be able to

- PSO1: Understand Literary Movements that existed in different ages.
- PSO2 : Define Literary Theories and Terms in Criticism.
- PSO3: Developing reading, writing and analytical skills.
- PSO4: Communicate their ideas critically and creatively.

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#### **Course Outcomes:**

On successful completion of this course, students will be able to

- CO1: Analyze various forms of literature.
- CO2: Acquaint them with the forms of structures and aesthetics of style and techniques of literary works.
- CO3: Analyze various elements of literature.
- CO4: Communicate in English orally and in writing.
- CO5: Kindle their critical skills

## **Marathi**

### **Program Specific Outcomes:-**

On successful completion of this specific program, students will be able to

- PSO1: Learn various literary streams, their nature, scope etc.
- PSO2: Go through the contemplation by numerous thinkers on human life, values, and human problems expressed in Marathi.
- PSO3: Enhance empathy, inclusiveness, tolerance and human values.
- PSO4: Study multi disciplinary aspects of Marathi.
- PSO5: Learn about Marathi culture with its variety and vis a vis Indian culture.
- PSO6: Develop communication skills.

### **Course Outcomes:-**

On successful completion of this course, students will be able to

- CO1: Get knowledge of Literary Forms. (Marathi Poetry & Story).
- CO2: Develop reading, Writing & Communication Skills of Students.
- CO3: Get knowledge of Literary Forms. (Marathi *vaicharik sahitya* & Novel).
- CO4: Get the students introduced with interdisciplinary aspects of Marathi.
- CO5: Provide information about Literary Theory.
- CO6: Get knowledge of Literary Forms. (*Lalit Gadya*).
- CO7: Get introduced with various streams of Marathi.
- CO8: Get information about the history of Modern Marathi Literature.
- CO9: Get knowledge of Marathi Linguistics & Grammar.

## Marathi Literature

### Program Specific Outcomes:

On successful completion of this specific program, students will be able to

- PSO1: Apply critical and theoretical approaches to the reading and analysis of literary and cultural text in multiple genres.  
PSO2: Write analytically in a variety of formats, including essays, research papers, reflective writing and critical review of secondary sources.  
PSO3: Develop and innovate effective writing process to compose texts for varied readers.

### Course Outcomes:

On successful completion of this course, students will be able to

- CO1: Ethically gather, understand, evaluate and synthesize information from a variety of written and electronic sources.  
CO2: Become proficient in oral communication and writing.  
CO3: Read with analytical proficiency in one or more creative literary form (Poetry, Fiction, creative, non-fiction).

## Sanskrit

### Program Specific Outcomes-

On successful completion of this specific program, students will be able to

- PSO1: Proficient in Sanskrit Language.  
PSO2: Imbibe moral and human values through study of language and literature.  
PSO3: Develop communication skills.  
PSO5: Choose Sanskrit as a special subject for UPSC exam.  
PSO6: Learn various literary streams, their nature, scope etc.

### Course Outcomes-

This course will help students

- CO1: To provide knowledge of 'vyakaran Shastra.'  
CO2: To provide knowledge of Sanskrit literature and Linguistics.  
CO3: To provide knowledge of 'Sahitya Shastra'.  
CO4: To learn and analyze the text.  
CO5: To improve reading and writing skills.  
CO6: To develop imaginative thinking by reading and reciting poetry.  
CO7: To enhance information about Literary Theory.

## Sanskrit Literature

### Program Specific Outcomes:

On successful completion of this specific program, students will be able to

- PSO1: Get knowledge of ancient Indian literature and history through the study of Sanskrit language.  
PSO2: Get command on the Sanskrit language through advanced text reading.  
PSO3: Gain knowledge of the major traditional literatures written in Sanskrit.  
PSO4: Demonstrate the skill of Sanskrit conversation that builds knowledge collaboratively.

**Course Outcomes:**

**On successful completion of this course, students will be able to**

- CO1: Learn Sanskrit grammar so that they can fluently communicate in Sanskrit.
- CO2: Read Sanskrit prose and story so that they can gain various moral values.
- CO3: Read with interpretive and analytical proficiency in one or more creative literary forms (Poetry, Fiction, creative, non-fiction).
- CO4: Evaluate genres of writing and write in appropriate forms.

**Economics**

**Program Outcomes:-**

**On the completion of this program, students will be able to**

- PO1: Critical thinking: Take informed actions after identifying the assumptions that Frame our thinking and actions, checking out the degree to which these assumptions are accurate and valid and looking at our ideas and decisions (intellectual, organizational and personal) from different perspectives.
- PO2: Self-Interaction: Elicit views of others, mediate disagreements and help reach conclusions in group settings.
- PO3: Ethics: Recognize different value systems including your own, understand the moral dimensions of your decisions, and accept responsibility for them.
- PO4: Environment and Sustainability: Understand the issues of environmental contexts and sustainable development.

**Program Specific Outcomes:-**

**On the completion of this specific program, students will be able to**

- PSO1: Problem Analysis: Recognize, formulate and study the problems of various sectors of the Indian economy, regional economy and the global economy with the help of economic ways of thinking, theories, concepts and laws.
- PSO2: Apply the knowledge of economic concepts, laws and theories, for a better economic environment for the society at large.
- PSO3: To build on these concepts to develop deeper understanding of economy in future at large.
- PSO4: Explain the basic concepts, laws and theories related to the economic behavior of the human being.
- PSO5: Graduates from our departments are effectively taught and explained the cause with the help of visual aids like white board and Power Point Presentation

**Course Outcomes:**

**On the completion of this course, students will be able to**

- CO1: Understand fundamental concepts of economics.
- CO2: Understand economic approach in life.
- CO3: Know the role of market in real life.
- CO4: Understand the theory of oligopoly & duopoly.

## Geography

### Program Specific Outcomes:-

**On the successful completion of this specific program, students will be able to**

- PSO1: Understand and study the geographical aspect.
- PSO2: Study of different environmental issues regarding climate.
- PSO3: Understand and study the geography of India with reference to Maharashtra.
- PSO4: Work as a cartographer.
- PSO5: Prepare for competitive examination.
- PSO6: Get professional education and serve as teacher in school.
- PSO7: Do post graduation to acquire eligibility to work as professor in colleges.

### Course Outcomes:-

After successful completion of this course

- CO1: At the end of the course the students shall be able to hone their scientific understanding, illustration, skill and develop themselves as self-confident converted learner in the field of Physical Geography.
- CO2: The students will be able to understand the theories and fundamental concepts physical Geography.
- CO3: The students will be able to acquire knowledge about types of earth movements, earthquakes, volcanoes and associated features.
- CO4: The students will be able to acquire knowledge of prominent cities, rivers, mountains, plateaus and oceans.

## Home Economics

### Program Specific Outcomes:-

**On the successful completion of this specific program, students will be able to**

- PSO1: Create awareness about decision making & management in family.
- PSO2: Develop employability skills & the skill of earning while learning.
- PSO3: Understand basic concepts of nutrition & dietetics.
- PSO4: Develop ability to plan diet for various stages of life & disease.
- PSO5: Understand Human development regarding children's physical & psychological development.

### Course Outcomes:

**On successful completion of this course, students are able to**

- CO1: Formulate a plan of activities/programs managing and saving resources.
- CO2: Evaluate the planned activities and will be build better plan in coming program.
- CO3: Classify the decisions to its hierarchy for achieving a goal in future.
- CO4: Make family budget with list of items.
- CO5: Quote and Name to each flower.

**Political Science**

**Program Specific Outcomes:-**

**On the successful completion of this specific program, students will be able to**

PSO1: Analyze individual and group political behavior in political process.

PSO2: Analyze the core intellectual traditions in political thought and apply their central tenets to contemporary political questions and issues.

PSO3: Create awareness about voting and Election Process.

PSO4: Develop ability about decision making and problem solving.

PSO5: Develop leadership skills and dynamic personality.

**Course Outcomes:**

On the completion of this course, students will be able to

CO1: Understand and explain the significance of Indian constitution as the fundamental law of the land.

CO2: To know the making process of the constitution and silent features of Indian constitutions.

CO3: Exercise the fundamental rights in proper sense at the same time identifies you responsibilities in National building.

CO4: Analyze the Indian political system the powers and functions of the union state government in detail.

**Music**

**Program Outcomes:-**

**On the successful completion of this program, students will be able to**

PO1: Employability avenues.

PO2: Orientation towards research.

PO3: Ability to perform.

PO4: Ability to create cultural impact.

PO5: Deep knowledge of domain.

PO6: Ability to apply modern tools.

**Programme Specific Outcomes:-**

PSO1: To make the students aware of the music as science and as an art.

PSO2: To create good listeners of Indian music.

PSO3: To make them self employable.

PSO4: To make them understand the basic terminologies of the discipline.

PSO5: To make them understand the various musical forms.

**Course Outcomes:-**

**On the successful completion of this specific course, students will be able to**

- CO1: Become master in theory as well as in practical along with vocal music.
- CO2: Gain the basic knowledge of instruments like Harmoniums, *Tabla, Pakhawaj, Sitar, Tanpura* etc.
- CO3: Gain the basic knowledge of various singing styles of semi – classical music like *Thumari dadra, hori, kajari, Natyasangeet* etc.
- CO4: Earn money through light music classical music concerts’ – stage performances.
- CO5: Appear for Ph.D. and NET exam.

**History:-**

**Program Specific Outcomes:-**

- On the successful completion of this specific program, students will be able to
- PSO1: Understand the basic themes, concepts, chronology and the scope of Indian History and the world History.
  - PSO2: Acquaint with the range of issues related Indian History and its distinctive eras.
  - PSO3: Study further in the applied field of History as archaeology.
  - PSO4: Provide opportunities for employment through tourism course.

**Course Outcomes:-**

**On the completion of this course, students will be able to**

- CO 1: Survey the sources of History of Ancient India.
- CO 2: Describe the social, economic, religious and institutional bases of Ancient India.
- CO 3: Analyze the development of the concept of Nation-state background of political history.
- CO 4: Study ancient Indian Art & Architecture.

**ECCE**

**Program Specific Outcomes:**

**On successful completion of this specific program, students will be able to**

- PSO1: Orient the students towards the field of child development, its nature and scope.
- PSO2: Identify the principles of growth and developments and its development.
- PSO3: Determine the significance of the early years and implications for optimizing the human potential and be sensitive to development delays and early intervention.
- PSO4: Analyse the relationship between physical growth, motor development and socio-emotional development.

**Course Outcomes:**

**On successful completion of this course, students will be able to**

- CO1. Assess the terms-growth, normality and identification of deviance.
- CO2. Analyze the development of children through ELORS.
- CO3. Evaluate the process and outcome of developmentally appropriate curriculum...

CO4. Plan the schedule for preschool children.

CO5. Develop play material and tools for preschool children.

CO6. Observe and learn report writing skill and provide recommendation for child care institute.

### **Environmental Studies**

#### **Program Specific Outcomes:**

**On successful completion of this specific program, students will be able to**

PSO1: Develop critical thinking regarding environment.

PSO2: Create awareness about different environmental concepts.

PSO3: Use natural resources more efficiently.

PSO4: Aware and can educate people regarding environmental issues and problems at local, National and International level.

#### **Course Outcomes:**

**On successful completion of this course, students will be able to**

CO1: Create awareness regarding rain water harvesting.

CO2: Analyze the problems of environment.

CO3: Take initiative to solve these problems at local, National and International level.

CO4: Create awareness among people about global warming.

### **Home Economics :- (M.A.)**

#### **Program Outcomes:-**

**At the end of the successful completion of the MA Program Home Economics, the students should be able to**

PO1: Determine the problems and challenges of home and family.

PO2: Develop the students understanding regarding regular home influences on the individual, school and community.

PO3: Design a workable plan in the household budget, make appropriate decisions apply the decision making process.

PO4: Prepare a diet plan, create innovative recipes and therapeutic diet to counter nutritional problems and maintain the health of the family.

PO5: Provide specific experiencing staff required for professional Home Economics employment and self-employment.

#### **Program Specific Outcomes:-**

**On successful completion of this specific program, students will be able to**

PSO1: Describe Family Resource Management.

PSO2: Apply this knowledge to personal and family life.

PSO3: Identify new techniques in Event Management.



**Course Outcomes:-**

**On the completion of this course, students will be able to**

- CO1: Research and plan meals for individual in specific circumstances including stages of the life cycle, state of health, occupation and lifestyle.
- CO2: Make effective plan, budget and purchase ingredients for a variety of challenging assignments.
- CO3: Demonstrate advanced culinary, time and task management skill in preparing appropriate food and beverages as well as demonstrate creative presentation skills in decorating and garnishing food.
- CO4: Make suggestions for planning specific parts of the home, the use of materials, rooms, appliances and facilities for standard individuals as well as the very young, the elderly and those with disabilities.
- CO5: Design a labor efficient, safe and energy saving kitchen as well as suggest the best options for lighting, ventilation, wall and floor coverings and work surfaces.
- CO6: Draw up a budget for a family, using appropriate tools.

**M.A. (Music)**

**Program Outcomes:-**

**This program helps students to**

- PO1: Employability Avenues.
- PO2: Orientation towards research.
- PO3: Ability to perform.
- PO4: Development of analytical and comparative approach.
- PO5: Ability to create cultural impact.
- PO6: Acquiring skills self awareness.
- PO7: Deep knowledge of domain.

**Program Specific Outcomes:-**

**This specific program helps students to**

- PSO1: Study the ancient history of Indian music in detail.
- PSO2: Understand how to compose songs.
- PSO3: Learn to play *tabla* at primary level.
- PSO4: Learn to tune and play *tanpura*.
- PSO5: Provide physical as well as mental health by *riyaz*.
- PSO6: Learn various singing styles in classical, Semi-Classical and light music.

**Course Outcomes:-**

**On successful completion of this course, students will be able to**

- CO1: Make a career as singer, music composer and teacher.
- CO2: Know the techniques of stage performance.
- CO3: Know about the microphone techniques.
- CO4: Describe the different singing styles.
- CO5: Differentiate between *gayki* (styles) of various *gharana*

**Bachelor of Commerce (B.Com.)**

**On the completion of this course, students will be able to**

- CO1: Able to communicate skillful in business correspondence
- CO2: The life of great personalities will motivate them to toil to be successful.
- CO3: Become efficient in reading and writing skills
- CO4: The rafting skills of the learners will be horned programmer and writing skills.
- CO5: Acquaint with the work culture in corporate world.

**Program Outcomes :-**

**This program helps students-**

- PO1: To build conceptual foundation and application skills in the areas of Accountancy, Finance, Management, Research and Higher education.
- PO2: To sharpen analytical and decision making skills.
- PO3: To provide a unique ability to manage accounts, people and organizations across the world with a combination of B.Com Degree.
- PO4: To build life skills through value based education and service oriented program.
- PO5: To provide the students a competitive edge in the job market by equipping them with financial and management accounting techniques covering the technical areas that accountants are required to master Statistics.
- PO6: To develop dynamic, competent, professional for nation building and to understand the impact of responsibility of pursuing the environment and demonstrate the need for sustainable development.
- PO7: To develop excellence in commerce education.
- PO8: To develop research skill for being employable in commerce arena.

**Principle of Accountancy**

**Program Specific Outcomes:-**

**On successful completion of this specific program, students will be able to**

- PSO1: Get basic Accounting Knowledge as applicable to business.
- PSO2: Develop conceptual understanding of fundamentals of Financial Accounting System.
- PSO3: Impart skills in accounting for various kinds of business transaction.
- PSO4: Develop awareness about company accounts.
- PSO5: Get basic knowledge of Mathematics.
- PSO6: Develop awareness about corporate accounting.
- PSO7: Get basic knowledge of statistics.
- PSO8: Understand basic concepts and tools used in cost accounting.
- PSO9: Understand of the applications of cost Accounting Techniques for determination of cost of production.
- PSO10: Understand the basic concepts and tools used in management accounting and also understand the applications of management accounting techniques for management decision making.

**Principle of Business Economics**

**Program Specific Outcomes:-**

**On successful completion of this specific program, students will be able to**

- PSO1: Identify major business functions of Accounting, Finance, Information systems, Management,

and Marketing.

PSO2: Describe the relationship of social responsibility, ethics, and law in business.

PSO3: explain forms of ownership, including their advantages and disadvantages.

PSO4: Identify and explain the domestic and International considerations for today's business environment.

PSO5: Identify and explain the role and effect of government in business.

PSO6: Describe the importance and effects of ethical practices in business and analyze business situations to identify ethical dilemmas and ethical lapses.

PSO7: Know the concept and importance of management in business organization.

PSO8: Study the functions of management and managerial process.

### **Principle of Business Management**

#### **Program Specific Outcomes:-**

On successful completion of this specific program, students will be able to

PSO1: Analyze the concepts of economics, utility approach, the effect of demand by people through laws, the concepts of elasticity of demand, production functions, cost and revenue.

PSO2: Understand the application of economics in business and the managerial economics, market structure, working in price mechanism, price determination under oligopoly.

PSO3: Know the basic concepts of money, value of money, price fluctuations, money market and capital market.

PSO4: Understand the structure and functions of Indian Financial Market and the analytical study of Indian Banks & Commercial Bank in India, Reserve Bank of India and Stock Exchange of India.

PSO5: Develop the ability to understand and interpret sector wise business environment of India.

PSO6: Understand various growth models and their applicability in Present Scenario.

PSO7: Understand the various functions of retail banks and associated procedural aspects.

### **Commerce**

#### **Program Specific Outcomes:-**

On successful completion of this specific program, students will be able to

PSO1: Get knowledge about Computer, Computer Operating System, MS Word, MS Power-point and MS Excel.

PSO2: Familiarize with basics of Information Technology and use of spreadsheet package for Business Data Processing.

PSO3: Know the basics of Database, Database Management System and use of accounting package for Business Data Processing.

PSO4: Familiarize with the basic concepts and ground rules of internet and the various services including designing of website and how to access information from depositories in the World Wide Web.

PSO5: Understand the internet-based e-commerce business models, internet marketing and e-governance.

PSO6: Familiarize with the essentials of internet based e-commerce and to make them comprehend its practical aspects as well as growth potential of e-commerce in India.

PSO7: Get knowledge of Auditing, Audit of Banking, Insurance and Educational Institutions and also to provide interaction with Chartered Accountants.

PSO8: Get theoretical & practical knowledge of various heads of Incomes, Income Tax Act and E-Filing procedure.

PSO9: acquaint with the horizon of Insurance Industry.

PSO10: Get insight into the regulating and functioning of Insurance Business.

PSO11: Understand the concept of Business Laws and its applications in business regulation.

PSO12: Get knowledge to the students about company Act 2013.

**Course outcomes**

**Course: Principles of Business Organization:-**

**On the successful completion of this course, students will be able to**

- CO1: To family with business organization.
- CO2: Understand the concept related to business policies.
- CO3: Demonstrate the role skills and functions of management.
- CO4: To diagnose and solve organizational problems and develop optimal managerial decisions.

**Course: Principle Of Accountancy**

**On the successful completion of this course, students will be able to**

- CO1: Student important basic accounting knowledge at applicable to business meaning of accountancy.
- CO2: Able to handling account transaction
- CO3: Maintaining sab subsidiary books and all types of cash books.
- CO4: Calculation of depreciation method of assets.
- CO5: Preparation of all types of final account.

**Course: Computer Fundamentals and Operating System-I :-**

**On the successful completion of this course, students will be able to**

- CO1: Get information about evolution and application of computer and its development.
- CO2: Know about different elements of computer system..
- CO3: Aware about different types of memory.
- CO4: Get to know about different input device and output device.
- CO5: Learn to prepare a text document with complete formatting and page setting.

**Course: Principle of Business Economics :-**

**On the successful completion of this course, students will be able to**

- CO1: Application of micro and microeconomics concepts.
- CO2: Application of utility and indifference curve analysis.
- CO3: Application of demand pattern.
- CO4: Application of supply and production pattern.
- CO5: Application of cost and revenue pattern.

**Course: Principles of Business Management :-**

**On the successful completion of this course, students will be able to**

- CO1: With this course a student will be able to have clear understanding of Managerial function.
- CO2: Student will have the knowledge of planning process in the organization.
- CO3: Student will be able to demonstrate the ability of two directing leadership and communication effectively.
- CO4: Student able to analyse isolate issues and formulate waste control tools and techniques..

**Course: Financial Accounting (FAC) :-**

**On the successful completion of this course, students will be able to**

- CO1: Recertification of journal entry.
- CO2: Student acquire the knowledge of non-profit organization
- CO3: Prepare the all types of cooperative society account.
- CO4: Student should be acquire partnership firm accountancy.
- CO5: The bill of exchange contest and unconditional order to pay a create amount on as agree day.

**Course: Computer Fundamentals and Operating System –II :-**

**On the successful completion of this course, students will be able to**

- CO1: Give basic instruction of computer and mobile operating systems
- CO2: No concept of windows versions
- CO3: Create and delete file in file explorer.
- CO4: Know concept of modern communication and network topologies.
- CO5: Add different transitions animation sound and timing effect to slide.

**Course: Business Economics :-**

**On the successful completion of this course, students will be able to**

- CO1: Examine the difference between business and managerial economics.
- CO2: Application of discriminative nature of monopolist.
- CO3: Application of monopolistic competition oligopoly and perfect competition.
- CO4: Application of demand and supply pattern of rent and wage.
- CO5: Application of the theories of interest and profit.

**Company Accounts (CAC) :-**

**On the successful completion of this course, students will be able to**

- CO1: Understand the features of Issue of Shares, forfeiture and Re-issue of shares.
- CO2: Give an exposure to the company final accounts.
- CO3: Provide knowledge of Profit Prior to Incorporation.
- CO4: Get an idea about Amalgamation and Absorption of Company.

**Business Mathematics (BMS) :-**

**On the successful completion of this course, students will be able to**

- CO1: Get basic knowledge of mathematics such as natural numbers, Integers, H.C.F, L.C.M, Linear Equation, Percentage, Discount, Commission and Brokerage as well as Average & Profit & Loss.
- CO2: Calculate Simple interest, Compound Interest, Ratio and Proportion.

**Auditing (AUD) :-**

**On the successful completion of this course, students will be able to**

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- CO1: Get knowledge about Auditing nature, scope, advantages, objectives and Limitations.
- CO2: Get Knowledge about Audit Program, Vouching, Verification and Valuation of Assets and Liabilities; Dividend and Auditor's Report.
- CO3: Get various opportunities in Auditor's role and motivate to become Auditor of any recognized Firm, Institutions and Procedure of auditing related to Trading and Non Trading Institutions, Banking and Insurance.

### **Monetary Systems(MSY) :-**

**On the successful completion of this course, students will be able to**

- CO1: Understand the basic concept of Money and its changing phase and develop their understanding about present money/currency which is important in rapidly changing global economy.
- CO2: Learn about value of money and theories of money and develop their understanding on demand and supply of money.
- CO3: Understand concept of price fluctuation states inflation/deflation and trade cycle of economy; also will able to develop solution on Indian economic problem.
- CO4: Learn the basics of Capital Market & its working mechanism.
- CO5: Learn investors' point of view; financial literacy of students so that they will take appropriate financial decision.

### **Information Technology and Business Data Processing – I (ITBDP) :-**

**On the successful completion of this course, students will be able to**

- CO1: Identify the use of Data in computing & also Applications of Data Processing in Business.
- CO2: Aware the terms of Database Data warehousing & determining in computing.
- CO3: Identify how computer manage over all Data with Help of DBMS.
- CO4: Understand the basic concept of MS – Excel.
- CO5: Perform mathematical operations with the Help of MS – Excel in computer.

### **Corporate Accounting (CAT) :-**

**On the successful completion of this course, students will be able to**

- CO1: Make aware about accounts in banking companies.
- CO2: Get knowledge about accounts in insurance companies.
- CO3: Get an idea of liquidation of companies.
- CO4: Get knowledge on Valuation of Shares and Valuation of Goodwill.

### **Business Statistics (BMS) (BST) :-**

**On the successful completion of this course, students will be able to**

- CO1: Get basic knowledge of Statistics, Data collection, Tabulation and presentation of statistical data, Index numbers, mean, Median, mode.
- CO2: Learn concept of dispersion, absolute and relative measures of dispersion Skewness, co-efficient of correlation & Probable Error.

### **Income Tax (IT) :-**

**On the successful completion of this course, students will be able to**

- CO1: Learn Income Tax subject to get overall information about National Income i.e. Income Tax and its importance in National Economy.
- CO2: Understand various sources of Incomes regarding Income from salary, Income from House property and calculating such Income of Individuals.
- CO3: Get knowledge of Income from Profession and Income from other sources and how to calculate Tax liability.
- CO4: Learn Income Tax Programs form 16, form 10A and filing of Income Tax from various sources of Incomes.

#### **Indian Financial System (IFS) :-**

**On the successful completion of this course, students will be able to**

- CO1: Understand knowledge of Indian Financial market .
- CO2: Learn history, importance and workings of Indian Banks, Commercial Banks as well as Reserve Bank of India.
- CO3: Get knowledge about History, Features Structure importance, functions and role of Stock Exchange along with the concept of SENSEX and NIFTY.

#### **Information Technology and Business Data Processing – II (ITBDP) :-**

**On the successful completion of this course, students will be able to**

- CO1: Understand the meaning of information & information Technology & also its uses in Business & Various Fields.
- CO2: Perform the terms of Accounting with the Help of Computerized Accounting.
- CO3: Understand how to create companies, create ledgers, Vouchers in Tally ERP 9 for performing the term of accounting.
- CO4: Understand how data import and export in Tally & also aware about the Indian tax System.

#### **Cost Accounting (Cost AC) :-**

**On the successful completion of this course, students will be able to**

- CO1: Get knowledge of the basic concepts and tools used in cost accounting.
- CO2: Classify the material purchase procedure so that they get the Knowledge of store keeping and store record so that it will be helpful that prepare cost sheet.
- CO3: Get idea of direct labor and indirect labor and also time keeping methods and wages payment so that calculate the tender value.
- CO4: Get the idea of overheads so that classified reconciliation of cost and financial account.
- CO5: Get the knowledge of fundamental costing and will be able to understand process costing.

#### **Business Environment (BEM) :-**

**On the successful completion of this course, students will be able to**

- CO1: Get information about Business Environment, Demonetization or post Demonetization and its impact on Business Environment in India.
- CO2: Understand the role of Agriculture sector behind the Indian economy as well as Business environment related to small scale cottage of micro industries.
- CO3: Understand the service sector in India as well as Tourism sector of Hospitality Industries in India and Foreign Trade policy, Balance of Payment System in India and Foreign Direct Investment FII & whole Investment Environment.

**Business Regulatory Framework (BRF) :-**

**On the successful completion of this course, students will be able to**

- CO1: Understand Indian contract Act 1872, Performance of contract, consequences and Remedies of Breach of contract, special contracts i.e. Indemnity, Guarantee, Bailment and Pledge and Agency.
- CO2: Know about the General principles, Importance of sales of Goods Act 1930, and Consumer Protection Act. 1986, Indian Negotiable Instrument Act 1881.
- CO3: Learn Goods and Service Tax Act, 2017, Basic procedures in GST, Powers of GST officer, offences penalties and Appeals.

**Indian Insurance System (IIS)- I :-**

**On the successful completion of this course, students will be able to**

- CO1: Understand Horizon of Insurance Industry and understand the Risk premises, Assessment and Transferee.
- CO2: Understand the assessment of Life Insurance and claim settlement Procedures.
- CO3: Get knowledge about Insurance for Industry and Business i.e. Fire and Marine Insurance and Procedure for various claims settlement as well as crop and live stock Insurance, Health and Accident Insurance, meaning, importance and workings.

**Indian Banking System (IBS)-I :-**

**On the successful completion of this course, students will be able to**

- CO1: Get basic knowledge of various types of Banks and their role in Indian Economy.
- CO2: Understand the concept, features and objectives of public sector Bank, private Banks, co-operative Banks, development Banks, NBFC V/S Banks Economy.
- CO3: Understand the regulatory provisions under Banking Regulation Act 1949. Origin and Role of state Bank of India, ICICI Bank, IDFC Bank and Axis Bank, Co-operative Bank, NABARD in Indian Economy.

**Internet and WWW – I :-**

**On the successful completion of this course, students will be able to**

- CO1: Develop the skills in applications of internet.
- CO2: Know the HTML concepts, creation, of HTML files, tags and attributes of HTML.
- CO3: Create the self web browser, web sites, and search engine.

**E- Commerce – I :-**

**On the successful completion of this course, students will be able to**

- CO1: Get the basic knowledge of E-Commerce.
- CO2: Get knowledge of retail E-Commerce i.e. B2C, C2B, C2C and e- option procedure.
- CO3: Get complete knowledge of B2B E-Commerce.
- CO4: Get knowledge of online banking, E-payment, credit card, Debit card and online payment app.

**Management Accounting :-**



**On the successful completion of this course, students will be able to**

- CO1: Get knowledge of basic concepts and tools i.e. meaning, features merits demerits, scope and functions of Management Accounting. As well as students will get the difference between Management Accounting and Financial Accounting and Management Accounting and Cost Accounting.
- CO2: Understand Break Even Analysis, Its concepts, uses and limitations with margin of safety. They can also identify profit volume ratio for decision making cost Profit volume Relationship, they can learn the techniques of solving Problems on Break Even Analysis.
- CO3: Learn meanings, advantages, limitations of Ratio Analysis and get knowledge about solving problems on Profit and Loss Account Ratio, Balance sheet ratio, Current, Quick and Proprietary ratio.
- CO4: Get knowledge about Budget its characteristics, types of Budget. They also become able to know the problem solving techniques of Cash budget.
- CO5: Get knowledge about budgetary control, its meaning, objectives and limitations of Budgetary control.
- CO6: solve the problems on Flexible Budget.

**Economics of Development (ECO) :-**

**On the successful completion of this course, students will be able to**

- CO1: Get knowledge how economic growth is depend upon the economic development.
- CO2: Identify the key role of human resource developments.
- CO3: Know the domestic savings and capital formation in India.

**Company Law :-**

**On the successful completion of this course, students will be able to**

- CO1: Get Knowledge about company Act 2013 formation of company, stages of formation promoters and types of company, Incorporation of company, Prospectus, Memorandum of Association and Articles of Association of company.
- CO2: Get knowledge about share capital of company, types of shares and debentures, securities market, History, functions importance of Stock Exchange.
- CO3: understand the meaning, importance and functions of Primary market and secondary market and D-mat Account and Secretarial practice along with meetings Procedures.

**Indian Insurance System (IIS) –II :-**

**On the successful completion of this course, students will be able to**

- CO1: Know formation, management and functions of LIC, its role and importance in Economic Development as well as History, Management, functions role and importance of New India Assurance Company in Economic Development.
- CO2: Get knowledge about IRDA, Life Insurance Act 1956, General Insurance Business Act 1972 function of an Agent, Procedure for obtaining an agency, suspension and termination of an Agency.
- CO3: Observe and analyze Insurance marketing, pricing and Promotions of Insurance policies, advertising and branding of Insurance Policies and current scenario of Insurance Industry.

**Indian Banking System (IBS)- II :-**

**On the successful completion of this course, students will be able to**

- CO1: Get knowledge how Banking sector plays important Role in developing Economics.
- CO2: Understand Role and Importance of Retail Banking, Deposits: A Banking shakes hand, Advances Ultimate Banking purpose, Agency functions and Trusteeship online Banking.
- CO3: Understand procedure and precautions of Internet Banking, Mobile Banking, Mobile payment, wallets & Plastic money.

**Internet And WWW –II (IWW) :-**

**On the successful completion of this course, students will be able to**

- CO1: Develop skill to create program on internet.
- CO2: Develop skill to create web browser, search engine.
- CO3: Understand HTML form building.

**E-Commerce – II (EOE) :-**

**On the successful completion of this course, students will be able to**

- CO1: Get the basic knowledge of online trading.
- CO2: Get insight to identify way to online shopping.
- CO3: Get knowledge about the online payment system.
- CO4: Get knowledge of services involved in online trade.

Nootan Vidarbha Shikshan Mandal's

**MAHILA MAHAVIDYALAYA, AMRAVATI**

NAAC Accreditation Grade – B++ with CGPA 2.98  
INTERNAL QUALITY ASSURANCE CELL (IQAC)

**Bachelor of Vocational Degree ( B.Voc. ) in Fashion Technology & Apparel Designing**

**Program Outcomes**

- PO-1: To understand and learn about the fashion designing and techniques that impact in our day to day life cycle.
- PO-2: Forecasting about the style and designs that can be implemented in various textile materials.
- PO-3: To perform textile material analysis using different tools and methods are learned.
- PO-4: To demonstrate and understand to enhance the persons personality through clothing.
- PO-5: To follow the apparel quality standards and the sales can improvement through visual merchandising.
- PO-6: To understand the flow process of garment industry from designing to export the procedures.

**Program Specific Outcomes**

- PSO-1: To make students able to adopt fashion in our daily life.
- PSO-2: To know about various textile materials where the style and designs suits the particular material
- PSO-3: To make able to know about the tools that works specific functions.
- PSO-4: To become able to analyses clothing that suits every single person's personality.
- PSO-5: To gain knowledge on innovation in business.
- PSO-6: To become able to begin a garment business.

**Sem I**

**Course Outcome: English and communication skills course**

- CO 1: To learn how to apply communication skills in a wide range of routine, social and professional life.
- CO 2: To learn how to employ communication skills to improve interpersonal relationships.
- CO 3: To recognize and understand the meaning of grammatical structures.
- CO 4: The course is aimed at making the students better articulate in English by increasing their comprehension level and self-confidence.

**Course Outcomes : Applied Computer Skills**

CO 1: To learn how to use various software of MS-office.

CO 2: To acquire better command over office tools such as MS-word and MS-PowerPoint to increase placement opportunities.

CO 3: To create the document in MS-word as well as PPT presentation in MS-PowerPoint.

CO 4: To apply the Security to the document and share it with others.

**Course Outcomes : Apparel Making**

CO1: To acquire basic insight of psychological aspects of clothing and fashion.

CO2: To develop understanding regarding the fashion movement and consumer behaviors

CO3: To understand of International and national fashion brands.

**Sem II**

**Course Outcome: English and communication skills course**

CO 1: Use of basic Vocabulary such as days of the week, months of years as well as vocabulary for performing basic tasks.

CO 2: To write formal and informal letters, notes, etc.

CO 3: Students will speak with accuracy and confidence.

CO 4: Students will apply business etiquette skills effectively.

**Course Outcome : Applied Computer Skills**

CO 1: The course is aimed at making the student more comfortable with the latest technology.

CO 2: To get better command over office tools such as MS-Excel and MS- Access increases their job opportunities.

CO 3: How to use the MS-Excel and MS-Access applications.

CO 4: To create the work sheet in MS-Excel as well as access database in MS- Access.

**Course Outcomes : Cutting Supervisor**

CO1: To understand practically different textile materials (Fiber, yarn, fabric)

CO2: To develop basic as well as creative textiles.

CO3: To understand how to take care of garments and develop textile material.

CO4: To understand how to convert fullness of garment with different techniques like dart, pleats, etc.

**Sem III**

**Course Outcome: English and communication skills course**

CO 1: To make students aware about correct usage of English grammar in writing and speaking.

CO 2: To improve speaking ability in terms of fluency.

CO 3: To give presentations in English language.

CO 4: To increase reading speed and comprehensive understanding.

**Course Outcome: Applied Computer Skills**

CO 1: To master the skills of methodologies, techniques, tools and perspective essential for system analysis.

CO 2: To analyze how well designed software, hardware and the wider IT System fit the business need of their employer or of a client.

CO 3: To develop the thinking of system organization, problem identification and problem analyzing and solving.

**Course Outcome : Fashion Technology and Designing**

- CO1: To develop an approach towards ideation.
- CO2: To learn to draw fashion figures by understanding body proportion.
- CO3: To gain proper understanding of basics of patternmaking.
- CO4: To enhance rendering skills using different color mediums.

**Sem IV**

**Course Outcome: English and communication skills**

- CO 1: To enrich vocabulary of students.
- CO 2: To acquire the knowledge of how to write reports, notices, Essays, and summaries.
- CO 3: To develop ability of critical thinking.
- CO 4: To develop public speaking abilities.

**Course Outcome: Soft Skill Development**

- CO 1: To communicate Effectively through verbal & Non-verbal communication and to improve the listening skills.
- CO 2: To learn how to write precise, reports and technical documents.
- CO 3: To make students able to actively participate in group discussions and meetings.
- CO 4: To develop the personality Become through goal/target setting, self-motivation and creative thinking.
- CO5: To developed the personality through the knowledge of team work, Inter-personal relationships, conflict management and leadership quality.

**Course: Advance Pattern Maker**

- CO1: To develop and create pattern for mass and niche market.
- CO2: To explore creativity by learning the concept of pattern making.
- CO3: To create garments using different fashion components.
- CO4: To understand various draping techniques to create a garment.

**Nootan Vidarbha Shikshan Mandal's  
MAHILA MAHAVIDYALAYA, AMRAVATI  
NAAC Accreditation Grade – B++ with CGPA 2.98  
INTERNAL QUALITY ASSURANCE CELL (IQAC)  
Bachelor of Vocational Degree ( B.Voc ) in Accounting & Taxation**

**Program Outcomes**

- PO 1- To build a strong foundation in accounting, management and business subjects
- PO 2- To pursue variety of career options in accounting, management and business-related fields
- PO 3- To equip skills and knowledge to excel in their future careers
- PO 4- To develop critical thinking skills in students
- PO 5- To sharpen analytical and decision-making skills
- PO 6- To provide students a competitive edge in the job market by equipping them with financial and management accounting techniques covering the technical areas that accountants are required to master Statistics.

**Program Specific Outcomes**

- PSO 1- To understand the application of business knowledge in both theoretical and practical aspects.
- PSO 2- To determine the procedures and schedules to be followed on preparing financial statements of Companies.
- PSO 3- How to file Income tax return and compute the tax liability of individuals
- PSO 4- To develop proficiency in the management of an organization
- PSO 5- To acquire skills in conducting business transactions online
- PSO6 - To learn the basic skills for the effective utilization of funds
- PSO7 - To follow the ethics pertaining to business transactions

**Sem I**

**Course Outcome: English and communication skills course**

- CO 1: To learn how to apply communication skills in a wide range of routine, social and professional life.
- CO 2: To learn how to employ communication skills to improve interpersonal relationships.
- CO 3: Students will be able to recognize and understand the meaning of grammatical structures
- CO 4: The course is aimed at making the students better articulate in English by increasing their comprehension level and self-confidence.

**Course Outcomes: Applied Computer Skills**

- CO 1: To learn how to use various software of MS-office.
- CO 2: To acquire better command over office tools such as MS-word and MS-PowerPoint to increase placement opportunities.

CO 3: To create the document in MS-word as well as PPT presentation in MS-PowerPoint.

CO 4: To apply the Security to the document and share it with others.

**Course Outcomes: Account Executive (Recording & Reporting)**

CO 1: Learn to maintain records of receipts, payments, provisions, compilation of periodical Bank Reconciliation Statement (BRS), preparation of Deprecation schedule and presenting any other defined report to the Senior/ Manager.

CO 2: Learn to maintain records of defined receipts and payments, accounting for provisions, preparing BRS, preparation of Depreciation schedule and compiling and presenting periodical statements of extracts from ledgers to show total amount of receipts and expenditure of the company, profits earned or losses incurred etc.

**Sem II**

**Course Outcome: English and communication skills course**

CO 1: Use of basic Vocabulary such as days of the week, months of years as well as vocabulary for performing basic tasks.

CO 2: To write formal and informal letters, notes, etc.

CO 3: Students will speak with accuracy and confidence.

CO 4: Students will apply business etiquette skills effectively.

**Course Outcome : Applied Computer Skills**

CO 1: The course is aimed at making the student more comfortable with the latest technology.

CO 2: To get better command over office tools such as MS-Excel and MS- Access increases their job opportunities.

CO 3: How to use the MS-Excel and MS-Access applications.

CO 4: To create the work sheet in MS-Excel as well as access database in MS- Access

**Course Outcome: Account Executive (Accounts Payable & Receivable)**

CO 1: To Understand the Purchase order, Purchase journal, supplier and payment details

CO 2: To Understand customer purchase order, payment terms, delivery challan and sales journal.

CO 3: To Understand about Booking credit purchases in the purchase journal.

CO 4: To Understand about Updating voucher with payment details

CO 5: To Understand about Performing the accounting entry.

**Sem III**

**Course Outcome: English and communication skills course**

CO 1: To make students aware about correct usage of English grammar in writing and speaking.

CO 2: To improve speaking ability in terms of fluency.

CO 3: To give presentations in English language.

CO 4: To increase reading speed and comprehensive understanding.



**Course Outcome: Applied Computer Skills**

- CO 1: To master the skills of methodologies, techniques, tools and perspective essential for system analysis.
- CO 2: To analyze how well designed software, hardware and the wider IT System fit the business need of their employer or of a client.
- CO 3: To develop the thinking of system organization, problem identification and problem analyzing and solving.

**Course Outcome: Accounts Executive (Payroll)**

- CO 1: To understand the various concepts of the payroll function.
- CO 2: To understand in detail the documents related to the job role.
- CO 3: To learn the preparation of salary advice.
- CO 4: To understand how to fill the form and keep record.

**Sem IV**

**Course Outcome: English and communication skills**

- CO 1: To enrich vocabulary of students.
- CO 2: To acquire the knowledge of how to write reports, notices, Essays, and summaries.
- CO 3: To develop ability of critical thinking.
- CO 4: To develop public speaking abilities.

**Course Outcome: Soft Skill Development**

- CO 1: To communicate Effectively through verbal & Non-verbal communication and to improve the listening skills.
- CO 2: To learn how to write precise, reports and technical documents.
- CO 3: To make students able to actively participate in group discussions and meetings.
- CO 4: To develop the personality Become through goal/target setting, self-motivation and creative thinking.
- CO 5: To developed the personality through the knowledge of team work, Inter-personal relationships, conflict management and leadership quality.

**Course Outcomes : Goods & Services Tax (GST) Accounts Assistant**

- CO 1: To identify GST taxable event
- CO 2: To maintain GST records and filing GST returns
- CO 3: To identify in detail carry over credit, capital goods credit, embedded credits etc.
- CO 4: To understand the benefits of GST registration.
- CO 5: To prepare different types of periodic returns to be filed.

### **Program Outcomes**

- PO 1- To enable the student to acquire the process of managerial economics demand analysis production theory price determination and pricing practices.
- PO 2- To acquaint the student with basic issue in service marketing and customer relationship management.
- PO 3- To impart the knowledge of ratio analysis cash flow and budgetary control
- PO 4- To provide understanding of computer operating system and application of relevant software in managerial decision making.

### **Program Specific Outcomes**

- PSO 1- To master the conceptual framework of Management and organizational behavior.
- PSO 2- To attain understanding of computer operating system and application of relevant software's in managerial decision making.
- PSO 3- To gain the knowledge of commercial banks and its transactions, nature and scope of insurance and its kinds.

## **Sem I**

### **Course Outcome: Managerial Economics**

- CO 1: Application of concepts of Managerial Economics in the process of business decision making.
- CO 2: Application of demand supply concepts towards consumer choices.
- CO 3: Compare economies and dis-economies scale of production in real life situation.
- CO 4: Assessment of Production process determination in various industries.
- CO 5: Impact of business cycles in Agriculture, Industry, Services and Share Market.
- CO 6: Application of pricing practices in various markets and bargaining tendencies thereof.

### **Course Outcome: Service Marketing & Customer Relationship Management**

- CO 1: Students will understand seven phases of marketing of service in depth.
- CO 2: Student will understand strategic issues peculiar of service marketing.
- CO 3: Students will understand an importance of new and innovative concepts of CRM, especially E-CRM.
- CO 4: Demonstrate idea creation and implementation of CRM for different service sector.

**Course Outcome: Advanced Financial & Cost Accounting**

- CO 1: Investments are assets held by an enterprise for earning income. 2.
- CO 2: Final Accounts gives an idea about the profitability and financial posting of business to its Management, owners and other interested parties.
- CO 3: The cost sheet is prepared to ascertain cost of product/job/operation or to give autatier or to determine tender price for supply of goods or providing service
- CO 4: Operating result the operating result is the surplus or deficit for the year under the Accounting Standard framework an getting result recognizes all revenues and operating expenditure
- CO 5: Accounting for construction contracts is the allocator of contract revenue and contract.

**Course Outcome: Banking & Insurance Services**

- CO 1: Application of CIBIL Score in qualifying the proposal of advances.
- CO 2: Impact of Monetary Policy on various industries
- CO 3: Impact of PMJJBY & PMSBY
- CO 4: Assessment of Claim Settlement Procedure of Life Insurance
- CO 5: Assessment of Claim Settlement Procedure of General Insurance

**Sem II**

**Course Outcome: Accounting For Managerial Decision**

- CO 1: Ratio analysis compares line item data from a company's financial statements to reveal Regarding profitability individually operated ... and solvency.
- CO 2: A cash flow analysis determines a company's working capital the amount of money Available to run business operation and complete transaction. That is Calculate as current assets and current liabilities
- CO 3: The outcome of Anovit in the statistics This ratio shows the difference between the within group variance and which ultimately produces a figure which allows a conclusion that the hypothesis is supported or rejected.
- CO 4: BEO tells you how many units of a product must be sold to cover the fixed and variable cost of production The BEP is considered to measure of the margin of

CO 5: Budgetary control is the process of preparation of budgets for various activities and company the budget figures for arriving at deviation of any which to be elemental in future. Thus, budget is a means and budgetary control is the end result.

### **Course Outcome: Strategic Management**

CO 1: Demonstrate decision making ability and dynamism.

CO 2: Will understand major theories, background work, concept and research output in the field of strategies management.

CO 3: Demonstrate a proper meaning of the tools and technique used by executives in executing strategies and will appreciate its integrative and interdisciplinary nature.

CO 4: Demonstrate practical situation for diagnosing and solving organizational issues.

CO 5: Relate theories and device application of it.

### **Course Outcome: Management Concept & Organisational Behaviour**

CO 1: Student Understand decision making process both at individual level and in group.

CO 2: Student Understand Power, Politics, and Accomplishing organizational goals.

CO 3: Students demonstrate ability to manage conflicts.

CO 4: Students will determine Leadership style according to the situation.

### **Course Outcome: Computer Application In Business**

CO 1: Word processing allows students to interpret and process to understand higher standard of word processing. Students can perform the practical parts and remove mistakes on word documents.

CO 2: Students should be able to demonstrate and understanding of accounting theory. Apply Accounting procedure by using computer accounting software. Perform accounting reports and records.

CO 3: Enable students to gain expert knowledge, principles and procedure of computerize accounting and taxation. Critical thinking and problem-solving skills in analyzing financial information and taxation.

CO 4: Student should know basic data types in spreadsheets. Is able to determine database and convert them. Know basic functions to calculate mathematical, statistical and logical operations. Have skills of data visualizing depending on data and task types.

CO 5: Understand how to start MS –Excel and SPSS. Enter basic data into SPSS and Carry out Statistical analysis that can test hypothesis. Develop various required graphs.

## **Sem III**

### **Course Outcome: Research Methodology**

- CO 1: Understand Meaning of Research, identification and formulation of research problem
- CO 2: Create Hypothesis and testing
- CO 3: understand the research design.
- CO 4: understand the different sampling methods and to identify methods of Data collection.
- CO 5: apply Report writing and drafting of report

**Course Outcome: Statistical Analysis**

- CO 1: develop logical reasoning ability in decision making.
- CO 2: apply various parametric and non-parametric tests in the real-life case situation.
- CO 3: make decisions under uncertain business situations.
- CO 4: bring out clearly the importance of statistics in solving different research problems.

**Course Outcome: Corporate Tax Planning & Management**

- CO 1: Compute tax liability of a company
- CO 2: Consider tax implications while taking business decisions.
- CO 3: Assess impact of taxation on trade off of financial decisions.
- CO 4: Independently undertake corporate tax planning.

**Course Outcome: E-Commerce & Legal Security**

- CO 1: Analyze the impact of E-commerce on business models and strategy.
- CO 2: Describe the major types of E-commerce.
- CO 3: Explain the process that should be followed in building an E-commerce presence.
- CO 4: Identify the key security threats in the E-commerce environment
- CO 5: Describe how procurement and supply chains relate to B2B E-commerce.

**Sem IV**

**Course Outcome: Co-operative Management**

- CO 1: Understand about the fundamental aspects of cooperative management.
- CO 2: Learn about the structure of cooperative management
- CO 3: Identify the various functional areas of management
- CO 4: Trace out and arrival with practical solutions for issues in cooperative management

**Course Outcome: Entrepreneurship & Skill Development**

- CO 1: Learners will pick up about Foundation of Entrepreneurship Development and its theories.
- CO 2: Learners will explore entrepreneurial skills and management function of a company with

special reference to SME sector

CO 3: Learners will identify the type of entrepreneur and the steps involved in an entrepreneurial venture.

CO 4: Learners will understand various steps involved in starting a venture and to explore marketing Methods & new trends in entrepreneurship.

### **Course Outcome: International Financing**

CO 1: Students shall have a fair understanding of the international financial tactics including the international trade, international investment scenario and various kinds of exposures

CO 2: Students will be aware of the different kinds of foreign exchange management techniques including hedging, currency arbitrage, etc.

CO 3: They will be in a position to manage multinational working capital in an efficiently and effectively.

CO 4: Students will also understand & manage the risks that MNCs have to deal with.

### **Course Outcome: Sales & Distribution Management**

CO 1: Describe and formulate strategies to effectively manage company's sales operations.

CO 2: Evaluate the role of Sales manager and his/ her responsibilities in recruiting, motivating, managing and leading sales team.